It looks like JavaScript is disabled in your browser. You'll need to enable it if vou want to create an account.

Find out how to enable JavaScript for Windows, or how to enable JavaScript for Mac.

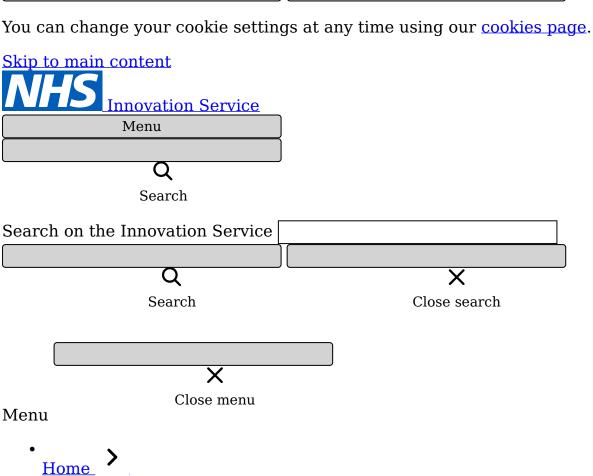
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Further information on innovator support

• Innovation Service

Get personalised support

• Innovation guide

The key stages from creation to adoption

• Funding your innovation

Find potential funding opportunities

- News >
- Case studies
- About the Service >
- Sign in to the Innovation Service
- 1. Home
- 2. Your guide to innovation in the NHS
- 3. Evidence

Back to Evidence

Evidence stage

Presenting evidence guide

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Presenting evidence

Presenting evidence

When you are preparing to present your evidence, you will need to think about what is most important to each of your user groups.

Clinical staff will care about:

- efficacy (does it work)
- accuracy (how well does it work in terms of sensitivity and specificity)
- safety
- · workflows
- · ease of use
- patient acceptability
- duplication of effort (overlap with existing systems or processes)

Patients will care about:

- safety
- effectiveness
- side effects
- · accessibility
- usability
- involvement of patients during evidence generation

A purchaser will care about:

- cost
- safety
- training and implementation
- productive workflows
- product lifecycle (how robust is it and how often does it need to be replaced)
- failure or downtime
- software interoperability with existing core systems
- information governance, including data and cyber security

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